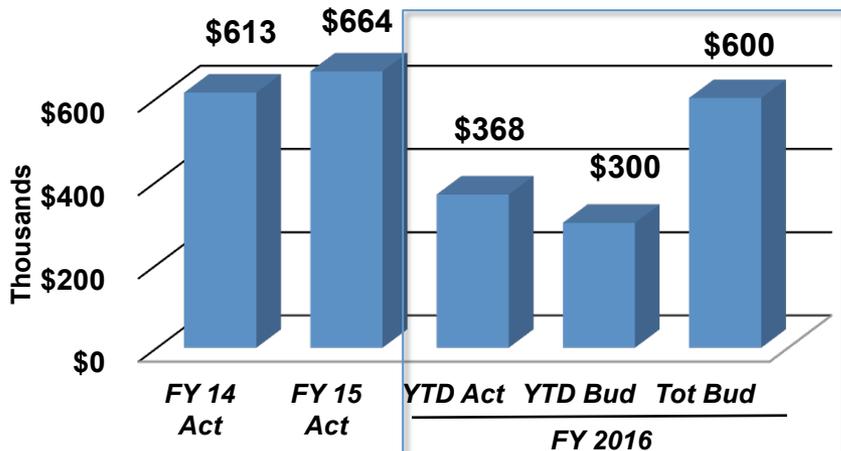


TUCW Dashboard

December 31, 2015

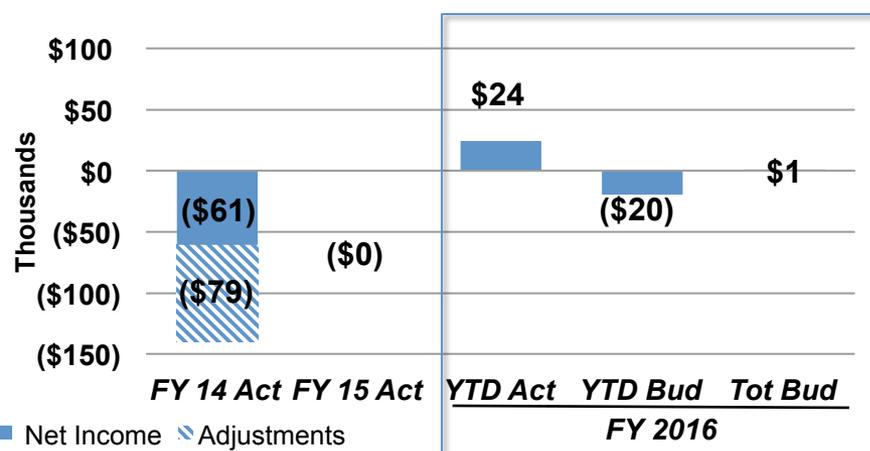
Pledge Payments

As of 12/31/15



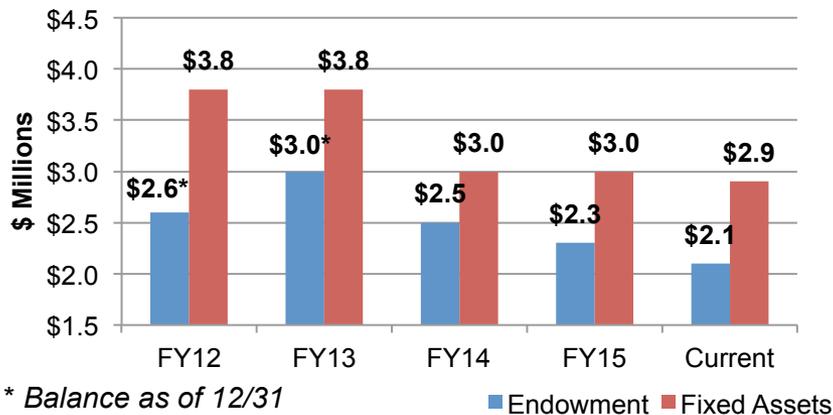
Net Income

As of 12/31/15



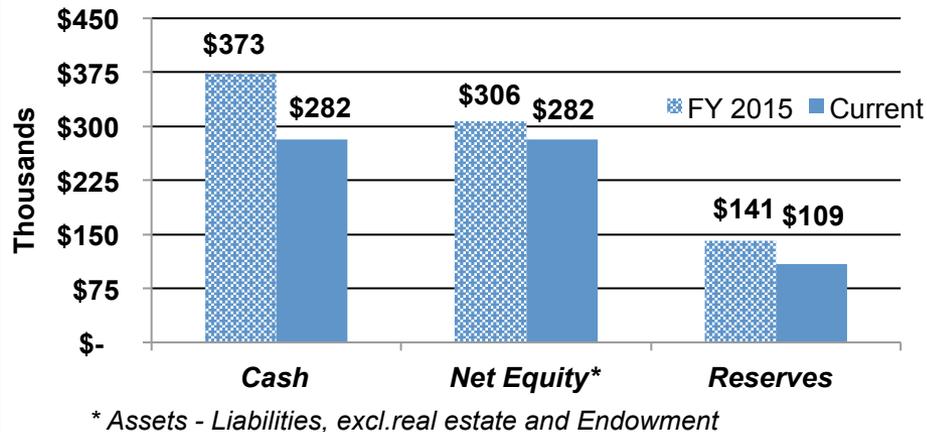
Asset Balance Sheet

As of 12/31/15



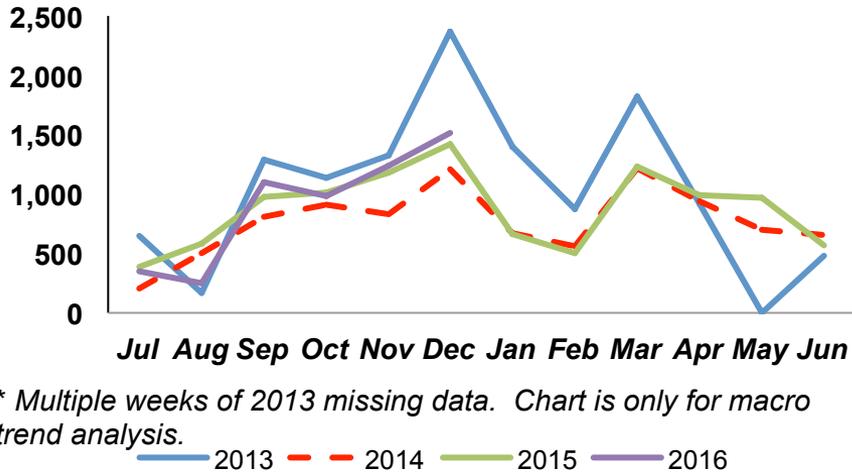
Operating Balance Sheet

As of 12/31/15



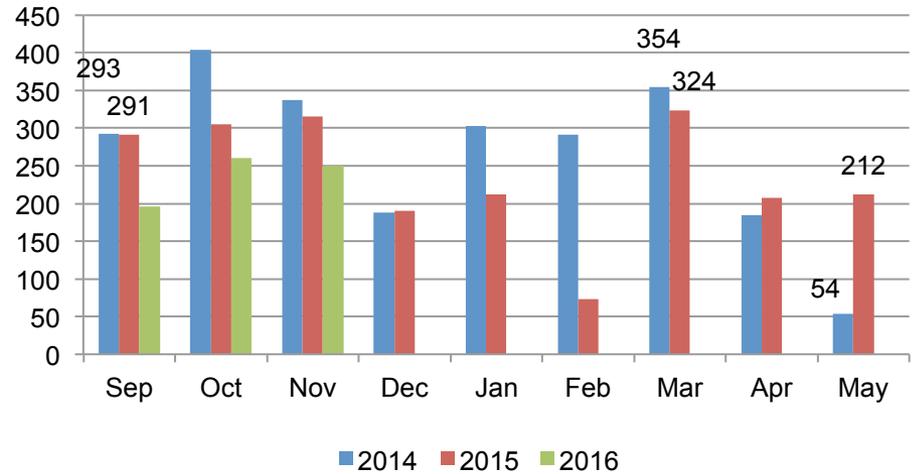
TUCW Attendance/Membership December 31, 2015

Adult Attendance



* Multiple weeks of 2013 missing data. Chart is only for macro trend analysis.

RE Attendance

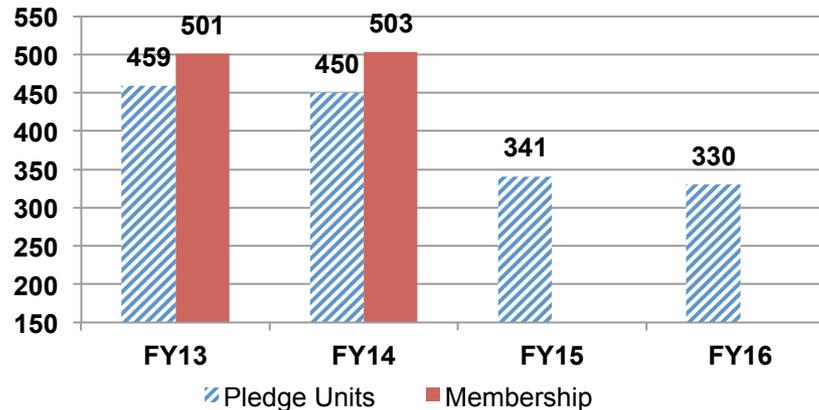


Adult Annual Attendance

2013: 12,400
 2014: 9,000
 2015: 10,491 (+14%)

Pledge and Membership Units

As of 12/31/15



RE Avg. Monthly Attendance

2014: 268
 2015: 237 (-12%)

FY15 and current membership being finalized

FY2016 YTD Performance vs. Budget

Profit & Loss Budget to Actual by Budget Lines				
July through December 2015 Summary				
	July - December 2015	Annual Budget	Remainder	Comments
Ordinary Income/Expense				
Income				
4009 · Pledge & Gift Trust Income	368,155	600,000	231,845	
4049 · Other-Unrestr Contributions	26,701	42,000	15,299	\$17K Plate
4040 · Restricted Contributions	29,995	18,300	-11,695	\$21K Special Music
4185 · General Church Fundraising	31,127	27,650	-3,477	\$11K Tag Sale, \$7K Voices, \$4K UGNO, \$3K Jewelry boutique
4190 · Pass Thru Income FR & STP	12,497	17,720	5,223	
4269 · Facility Use Fees	68,676	134,300	65,624	
4719 · Other Income	12,663	24,900	12,237	
4730 · Use of Prior Year Reserve	51,725	39,966	-11,759	\$40K Building, \$9K Lift
4711 · Endowment Dist - To Operating	50,000	150,000	100,000	
Total Income	651,540	1,054,836	403,296	
Expense				
5450 · Total People Cost - BL	306,363	654,903	348,540	
5305 · B & G Projects - BL	146,357	121,850	-24,507	\$93K Roofing (add'l \$8K Jan), \$37K Paving
5380 · Maint & Insurance - BL	41,666	68,506	26,840	\$11K Trees, \$5K Ins, \$4K Fire Alarm upgrade, \$3K Elec
5549 · Programs & Church Services-BL	31,048	43,247	12,199	\$21K Special Music
5630 · Office & Utilities - BL	32,721	75,444	42,723	
5709 · Denominational - BL	10,000	10,000	0	
5810 · Fundraising Expenses - BL	5,190	16,555	11,365	
5850 · Pass Thru Expense FR & STP-BL	11,853	19,720	7,867	
5945 · Audit,Pmt Process&Bank Fees-BL	13,378	14,805	1,427	\$10K Audit Expense
5370 · Contrib to Reserve - BL	8,160		-8,160	Renter's Contribution to B&G Reserve
5949 · Miscellaneous Expense - BL	20,763	29,222	8,459	\$17K Ministerial Move and Installation
Total Expense	627,500	1,054,252	426,752	
Net Ordinary Income	24,039	584	-23,455	
Other Income/Expense				
Other Income				
Net Changes in Investment Accts	-161,291			Fees, Divs, Unreal. And Reali. Gains/Losses, Interest and Deposits.
Endowment Withdrawals	-50,000			
Total Other Income	-211,291			
Net Other Income	-211,291			
Net Income	-187,252	584		

Dec 15 Highlights

- **Income:**

- Pledge collections remain strong with \$368K collected vs. a YTD budget of \$300K.
- \$1.8K in Prior Year Pledges collected in Dec. YTD Prior Year Collections up to \$22K.
- Gross pledges stand at \$665K, an increase of \$70K since the Annual Meeting. Total of net pledges made stands at \$619K vs. a budget of \$600K. Total of 330 pledge units is down 3% from end of FY15.
- \$3.6K+ in fundraising net income from successful Holiday Jewelry Boutique.
- Plate collection unusually strong at \$5.2K for the month.

- **Expense Drivers:**

- Major Maintenance Expense: B&G expense largely quiet due to season. Made \$10K Denominational payments to UUA and Metro in Dec. Incurred \$3.4K additional audit advisory expense, which was planned for last year but occurred instead in this year.
- Building and Maintenance reserves still considered sufficient to fund planned work for 2016.

Finance This Month

- **Endowment Disbursement Policy** – ongoing discussions with Endowment on annual disbursement policy. \$25K disbursement targeted for 2016-2017.
- **5 Year Plan** – Initial conversations taking place on Ministry, Personnel and B&G during Nov. Met with B&G in December. Will continue to revisit throughout 2016-2017 Budget process.
- **Insurance** – Working together with Endowment to understand and assess our insurance coverage. Part of a larger discussion on “What is the right size of the Endowment”. Met with John Walsh from Saugatuck Church to understand lessons learned from their fire and subsequent rebuild.
- **Financial Leadership Council** – New council being formed with the Treasurer and the chairs of Finance Committee, YRSC, Endowment, Fundraising, and Legacy Giving. Objective is to improve coordination of financial activities and initiatives.
- **Budget Relook** – in coming weeks will initiate Budget relook for current fiscal year as well as begin FY2017 Budget planning.